

13 Ways to Increase Sales

1. It doesn't hurt to be a showman.
2. Give people more than their money's worth.
3. Give customers the information they need.
4. Look for customers everywhere.
5. Cross-sell
6. Make customers feel good about themselves.
7. Keep your mouth shut and your ears open.
8. Sell with questions, not answers.
9. Pretend you're on a first date with your prospect.
10. Speak to your prospect just as you speak to your family or friends
11. Pay close attention to what your prospect isn't saying
12. If you're asked a question, answer it briefly and then move on
13. Invite your prospect to take some kind of action



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Community Futures Chinook



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Growing communities one idea at a time.



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SOCIAL NETWORK ADVERTISEMENT

Facebook™ and Twitter™ get a lot of attention. The web is full of millions of users from all walks of life. If you follow the tips, you could build a successful social network advertisement plan.

1. Tweet / Post helpful things.
2. Get into a suggested user list.
3. Maintain and promote your social network profile.
4. Encourage feedback.
5. Interact intelligently.
6. Get many friends, "likes" and followers on twitters.



Need a Daytime Boardroom?

If you are looking for a place to host your daytime event *Community Futures* has the place for you! Our board room is of good size and also has video conferencing equipment available.



Call for more information in its availability and prices.
(403) 388-2923

Service Canada

Every **Second & Fourth
Tuesday**
9:30am - 12pm
1pm - 3pm



Office of:
LaVar Payne
Member of Parliament
Medicine Hat
Constituency

Every **Wednesday**
9am - 12pm
1pm - 4pm

What's your dream? Maybe we can help.

Community Futures offers eight different loan products, each designed to meet a particular business need. Whether you require a quick influx of cash to respond to an unexpected opportunity, or are looking at a larger investment for expansion into global markets, we have a product that can help. As a developmental lender, **Community Futures** can be flexible in finding a loan solution tailored to your needs.

Check out our online link for a full description of the eight different loan products that we offer.

<http://www.roadahead.biz/loans.php>



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